



Prepared By: David Thompson
Phone: (808) 554-5191
Email: dave@alternateenergyhawaii.com



Residential HVAC System

December 1, 2025 / Quote No. 14799 / Jacqui Yanagi, 47-496 A Ahuimanu Rd, Kaneohe, Hawaii

Introduction

Congratulations

Thank you for your consideration in our HVAC proposal. The purpose of this document is to illustrate the advantages for you, your household and the environment by installing a HVAC system with Alternate Energy Inc.

Three Generations

Alternate Energy Inc. (AEI) is a family-owned and operated business with a long history of serving kamaaina. More than 30 years ago, Bruce Ekimura, a plumber by trade, realized that harnessing the power of the sun could help Hawaii families



combat the rising price of electricity and help our state become less dependent on imported oil. In 1993 Alternate

Energy was officially incorporated. Today, as rising oil prices continue to keep electricity rates soaring, Alternate Energy remains committed to helping local families and businesses discover the clean, green, high efficiency energy saving systems.

Elite Training & Certification

The Mitsubishi Electric Diamond™ Contractor Advantage Certified Training and Expertise Mitsubishi Electric Diamond Contractors have reached the highest level of accreditation from Mitsubishi level of accreditation from Mitsubishi Electric Cooling &



Heating. Factory trained in the M- and P-Series products, we have invested the time to develop personalized, hands-on expertise in sales, installation and service at one of Mitsubishi Electric's approved training centers. So, customers can be sure



COOLING & HEATING

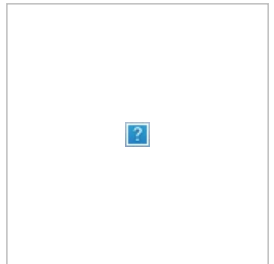
that they're getting the most professional, sure-handed installation and maintenance ' the most reliable environmental comfort available from a Mitsubishi Electric Cooling & Heating system.

Our Warranty

As a certified Diamond Contractor, our customers also get to enjoy an extended warranty of twelve (12) years, so that's a twelve (12) comperssor and twelve (12) year parts warranty from Mitsubishi Electric.

Alternate Energy Inc. offers a competitive two(2) year Premium AEI Workmanship HVAC

Warranty - we've got you covered.



Quality Products

We understand that HVAC systems are a long-term investment. That's why we invest in the most reliable companies that have been trusted for years.

Mitsubishi Electric Cooling and Heating systems have many other benefits for homeowners:

- Up to 35% more efficiency than a window unit and up to 40% more energy-efficient than central air-conditioning.
- Whisper-quiet operation
- Wide range of system sizes to handle large or small applications
- Separate temperature/fan speed controls for each room or zone.
- Low-maintenance operation

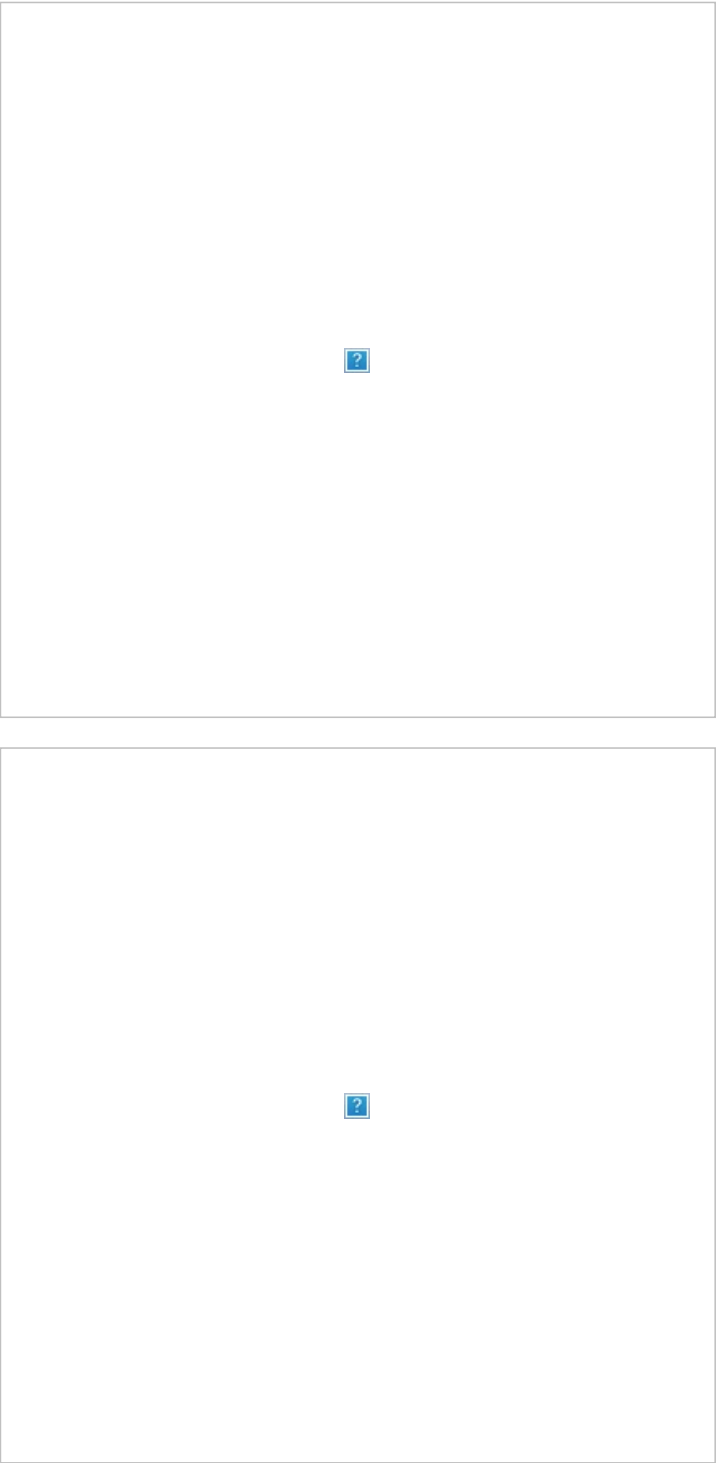
COST vs. COMFORT

Mitsubishi Electric Cooling & Heating systems are dramatically more efficient than traditional HVAC systems. Utilizing INVERTER-driven compressors, our systems automatically adjust to changing conditions to deliver ideal comfort while only using the energy that is needed. No more. No less.

M-Series systems utilize green technologies, and are much more efficient, so homeowners never have to sacrifice comfort over worries about high-energy costs.

- INVERTER technology results in substantial energy and utility savings for homeowners
- Zone control for improved comfort and decreased energy usage
- Many ENERGY STAR rated systems
- SEER ratings as high as 30.5 - dramatically better than conventional systems
- Local and state utility rebates and incentive opportunities
- Environmentally friendly R410A refrigerant with zero Ozone Depletion Potential (ODP)
- 83% of system components are recyclable
- Washable fi lters made from natural materials

Manufacturer Warranty: 12 years parts / 12 years compressor



The Original "SLIMDUCT"

The original SLIMDUCT SD PVC trunking system has always been the market leader in Quality, Design, Function and Versatility. SLIMDUCT is fabricated from a special high grade PVC for superior UV and weather resistance for long term protection from the elements, vandalism and pest

Allergen Filtration HVAC

The air quality inside your home is often worse than the air quality outside. Mitsubishi Electric Cooling systems use a sophisticated multi-stage fi ltration system to help remove airborne particles and contaminants such as allergens, viruses, and bacteria from the air as they circulate within a

Energy Efficient Cooling Systems

Mitsubishi Electric split-zoning and cooling-only systems are so energy effi cient that a majority of our INVERTER driven systems are ENERGY STAR rated. This can mean big savings. Add in the HEEP



damage.

room.

rebates and you have an opportunity to
enjoy comfort at substantial savings.

Zone List

Single Zone 1 - Bedroom 1		Btu/h	Cost (\$)
Outdoor/Indoor Unit	MUYGX09NA-U1+GX09NA-U1	9,000	\$4,594.00
Specials:	32nd Anniversary Special		(\$350.00)
Invcentives:	Eligible for HEEP Rebate		
Subtotal:		9,000	\$4,244.00
Single Zone 2 - Bedroom 2		Btu/h	Cost (\$)
Outdoor/Indoor Unit	MUYGX09NA-U1+GX09NA-U1	9,000	\$4,594.00
Specials:	32nd Anniversary Special		(\$350.00)
Invcentives:	Eligible for HEEP Rebate		
Subtotal:		9,000	\$4,244.00
Single Zone 3 - Bedroom 3		Btu/h	Cost (\$)
Outdoor/Indoor Unit	MUYGX09NA-U1+GX09NA-U1	9,000	\$4,594.00
Specials:	32nd Anniversary Special		(\$350.00)
Invcentives:	Eligible for HEEP Rebate		
Subtotal:		9,000	\$4,244.00

Total System Summary	Description	BTU/h	Price
Your premium Alternate Energy Inc. HVAC system includes: 1. 2 (Two) Year Alternate Energy Inc. Workmanship Warranty to the original end-user. 2. City & County Permitting 3. Home Owners Association (HOA) Application preparation and submission (when applies). 4. Hawaii Energy Efficiency Program (HEEP) Application preparation (Application will be mailed to you for submission. Homeowner is responsible for mailing in application to Hawaii Energy)**.	Sub Total:	27000	\$13,209.06
	AEI Specials:		(\$1,050.00)
	General Excise Tax (4.712%):		\$572.94
	Grand Total:	27000	\$12,732.00

**Hawaii Energy Efficiency Program (HEEP) rebate subject to change without notice.The HEEP rebate on this purchase agreement is for illustrative purposes only. For more information visit <http://hawaiienergy.com>.

Purchase Agreement (AC)

December 1, 2025 / Quote No. 14799 / Air Conditioning Proposal Page 5

Customer Details

Name	Jacqui Yanagi
Street Address	47-496 A Ahuimanu Rd
City, Zip Code, State	Kaneohe, 96744, HI
Property Type	Single Family Home
Primary Phone ,Secondary Phone:	(808) 651-6027
Email	lkapaa@aol.com

AC System Specifications

Units Included: GX09NA-U1/MUYGX09NA-U1 ,GX09NA-U1/MUYGX09NA-U1 ,GX09NA-U1/MUYGX09NA-U1

Deal Type:	Alternate Energy - HVAC
Number of Outdoor+Indoor Units:	3+3
System Type:	Mitsubishi Electric M-Series
DPP Building Permits	Included
Location :	Oahu

Payment Details

Method of Payment: Cash/Check

Customer Agreement & Contract

I, the Buyer, agree to pay Alternate Energy, Inc. the Total Payable Amount for the material and labor described in this Purchase Agreement, subject to and including all of Alternate Energy Inc.'s HVAC Installation Terms & Conditions, which I have initialed and also signed, and subject to additions and deductions pursuant to authorized change orders, and subject to a non-refundable \$250 Processing fee for any cancellations. I will pay a 50% down payment of the Total Payable Amount upon signing of this Purchase Agreement and the balance when the HVAC system installation is completed.**

Alternate Energy Inc.

David Thompson Feb 21,2026

Authorized Agent Date

Bruce Ekimura

Feb 21,2026

President and Principal RME (Lic. No. C-26041)

Date

Customer

Jacqui Yanagi Feb 21,2026

Customer Print & Signature Date

Cancellations made within 24 hours of installation, outside of Force Majeure, will incur a \$500 restocking fee.

AEI's Premium AC System Cost

PRICE SUMMARY

List Price:	\$13,209.06
AEI Specials:	(\$1,050.00)
Subtotal:	\$12,159.06
General Excise Tax (4.712%):	\$572.94
List Price:	\$12,732.00
HEEP Rebate**:	(\$1,350.00)
Total Payable:	\$11,382.00

**Hawaii Energy Efficiency Program (HEEP) rebate subject to change without notice. The HEEP rebate on this purchase agreement is for illustrative purposes only. For more information visit <http://hawaiienergy.com>.

All Alternate Energy Inc. estimates and prices are valid for 30 days from the date of quotation

All tax incentives that are displayed are for illustration purposes only. Alternate Energy Inc. is not responsible for any tax advice. Please consult with a certified public account (CPA) for your own tax advice. Customer has three (3) days after signing this document to cancel installation. Any cancellation after this time period is subject to a 2.5% administration fee.